

PLACEMENT DRIVE NOTIFICATION

Company	Sunstone Eduversity
About the Company	<p>Sunstone Eduversity is an initiative by two serial entrepreneurs who are on a mission to disrupt the higher education sector. It is the first organization in India to charge an outcome-based fee from the aspirants of higher education.</p> <p>Sunstone Eduversity helps the aspirants of higher education break their shackles and rise above all constraints. It works on an asset-light model, partnering with UGC/AICTE approved colleges and universities to provide both online & offline programs.</p> <p>Sunstone Eduversity is spread across 24 campuses in 19 cities to offer degree programs like MBA/PGDM, BBA, and MCA. It aims to create higher education more accountable, pragmatic, and tailored to corporate requirements. Here's a chance for you to become a part of the largest growing ed-tech organization.</p> <p>Website: www.sunstone.edu.in</p>
Job Title	Associate Manager-Admissions & Growth
Job Description	<p><i>What will you be doing:</i></p> <ul style="list-style-type: none"> • Connecting with prospective learners to understand them and counsel them with the right degree programs • Providing in-depth information to learners, which includes counselling through various channels of communications • Hand-holding the students at each step of the admission process from counselling to helping them with the documentation of admission • Maintain a detailed database of all the interactions with the students • Provide constant feedback to the team in order to optimize conversions & related strategies • Leading the initiative of increasing the sales pipeline • Hold on some regional language will be an added advantage
Desired Skills	<p>To be successful in this role, you'll need to have the following skills:</p> <ul style="list-style-type: none"> • <i>Integrity:</i> As an AM, we entrust you with our Customer Resource Management (CRM) tool and sensitive student-related data. We expect you to handle it with utmost responsibility and care. • <i>Empathy:</i> Ability to approach any situation with patience and natural empathy • <i>Drive:</i> Enthusiasm and will to work relentlessly for achieving and exceeding business targets • <i>Communication:</i> Excellent communication skills in English and/or the regional language • <i>Continual learning:</i> Eagerness to learn and upgrade your product knowledge. Stay updated about the changes in the educational system.
Job Location	Delhi NCR & Bangalore
Eligible Degrees	MBA, MSc.(Economics), M.Com, MA English
Eligibility Criteria	NA
Compensation (CTC)	Rs. 7 LPA (5 LPA fixed + 2 LPA variable)
Probation details	<ul style="list-style-type: none"> • Probation Period: 3 Months • Probation Period Offering: 20,000-25,000 INR
Selection Process	<ul style="list-style-type: none"> • Group Discussion • 2 Rounds of Personal Interview
Date & Time of Interview	Will be intimated later
Venue	Virtual/Online